Principles of Sincerity and Honest Management in Vocational Secondary Schools from a Hadith Perspective Management

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This study explores the significance of integrity and honest leadership in schools, guided by a hadith from Abu Hurairah (R.A) emphasizing the importance of intentions and truthful behavior. Effective school leadership requires collaboration among principals, staff, students, and parents, fostering a supportive management structure. Consistently applying honesty and integrity can strengthen the organizational culture and bring positive changes. The research employs a literature study method with a descriptive approach to assess the impact of these principles on school performance and stakeholder satisfaction. Continuous education and training for all stakeholders are crucial to enhance understanding and implementation of fair and honest governance. In the long term, these practices promote a positive and transparent school environment.

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INTRODUCTION
Management is an important part of leadership. Good management must be based on the principles of honesty and sincerity. In the Hadith perspective, the Prophet Muhammad SAW taught that honesty and sincerity are important principles that must be adhered to by a leader. This article will discuss the principles of sincere and honest management from a Hadith perspective in Vocational High Schools. As a leader in a Vocational High School, a school principal must be a role model for his students. The school principal must be able to make decisions fairly and based on honesty and sincerity in carrying out his duties. The principle of sincerity in management is giving everything the best and not hesitating to sacrifice desires for something greater than oneself. Likewise, the principle of honesty in management is honesty in speaking, acting, and thinking to provide optimal contributions to the institution being led. These principles can be seen in several hadiths of the Prophet Muhammad SAW.

Currently, there are symptoms indicating problems in the management of Vocational High Schools. These include a noticeable decline in student performance and overall school outcomes, indicating potential issues in the leadership and management approaches. Additionally, there is a decreasing level of trust among students, staff, and parents towards the school administration, possibly due to perceived dishonesty or insincerity. Instances of poor decision-making by school leadership have led to dissatisfaction and discontent among stakeholders. Moreover, communication breakdowns between the school administration and other stakeholders have resulted in misunderstandings and conflicts.

Given these challenges, the problem formulation for this study includes several key questions: How can the principles of sincerity and honesty, as taught by the Prophet Muhammad SAW, be effectively integrated into the management practices of Vocational High Schools? What impact do the principles of sincerity and honesty have on the overall performance and culture of Vocational High Schools? In what ways can school principals in Vocational High Schools exemplify and promote the principles of sincerity and honesty in their leadership? What strategies can be implemented to overcome the symptoms of declining trust and performance through the application of sincere and honest management principles? By addressing these issues, this article aims to explore the practical applications of hadith-based management principles in enhancing the leadership and effectiveness of Vocational High Schools.

LITERATURE REVIEW
Several theories are relevant to addressing these issues.
1. Transformational Leadership Theory emphasizes the importance of leaders inspiring and motivating followers through a strong vision and ethical practices, aligning with the principles of sincerity and honesty.
2. Servant Leadership Theory focuses on the leader's role as a servant first, prioritizing the needs of others and promoting a culture of trust, which is essential for building integrity within the school environment.
3. **Ethical Leadership Theory** highlights the significance of leaders being role models of ethical behavior, ensuring fairness, transparency, and honesty in all decisions and actions.

4. **Organizational Culture Theory** examines how the values, beliefs, and behaviors promoted by leadership influence the overall culture and effectiveness of the organization, underscoring the impact of sincere and honest management practices.

**Understanding Sincerity According to Hadith**

The Hadith from Abu Hurairah, where Rasulullah SAW explains the best deeds in life, highlights that "Indeed, deeds depend on intentions, and each person will only get what he wants." This underscores the importance of basing actions on sincere intentions, as intentions play a crucial role in determining the value and outcome of one's deeds.

**Definition of Honesty According to Hadith**

In another Hadith, Rasulullah SAW emphasizes honesty by saying, "Give good news to someone who is always honest so that people will think of him as an honest person. Don't make false statements, whether in front of a group of people you love or in front of a group of people you hate, and don't break promises." This Hadith highlights the significance of integrity and the avoidance of lies in one's actions, emphasizing the importance of honesty in all aspects of life.

By applying these principles in school management, a school principal can serve as a positive role model for students and staff. The principles of sincere intentions and honesty guide the principal in managing the school transparently, fairly, and in the best interests of the students. Here are several ways in which these principles can be applied effectively:

1. Having sincere intentions: A school principal must approach their duties with sincere intentions, which helps them stay focused and have clear goals in managing the school.
2. Providing a good example: Honesty in speech, action, and thought is essential for a school principal to set a positive example for students and staff, prioritizing their interests in every decision.
3. Carrying out tasks transparently: Transparency in all school activities fosters openness and encourages input and feedback from students, staff, and parents, enhancing the management process.
4. Avoiding lies in actions: Upholding integrity means avoiding falsehoods and fulfilling promises, earning trust and respect from all stakeholders.
5. Prioritizing students' interests: Every decision made by the principal should prioritize the best interests of the students, even if it may not be popular with certain parties.

Previous research aligns with these principles, emphasizing the importance of organizational culture, adequate resources, effective evaluation systems, and monitoring mechanisms in promoting honest and transparent management practices. A positive organizational culture fosters trust and cooperation, while
resources and evaluation systems contribute to improved performance and student development.

**METHODOLOGY**

This research was conducted using a literature study method with a descriptive approach. The aim is to explore and describe the principles of sincerity and honesty in management as guided by the Hadith, and how these principles can be applied in Vocational High Schools. The research data is obtained from a variety of sources, including journals, books, and other scientific papers. These sources provide theoretical foundations, empirical evidence, and case studies relevant to the research topic.

The data for this study is collected from academic journals, books, scientific papers, and Hadith collections. Peer-reviewed journals on educational leadership, management principles, and Islamic teachings provide in-depth analysis and empirical data on the impact of sincerity and honesty in management. Authoritative books on leadership theories, educational management, and Islamic ethics offer comprehensive insights and theoretical frameworks that are essential for understanding the principles discussed in the Hadith. Conference papers, theses, and dissertations that focus on similar topics offer additional perspectives and findings that support the research. Authentic Hadith collections, such as Sahih Bukhari and Sahih Muslim, provide the primary religious texts that form the basis of the principles being studied.

The data analysis in this study follows a systematic and structured approach. Content analysis involves examining the collected texts to identify recurring themes, concepts, and principles related to sincerity and honesty in management. Thematic analysis categorizes the data into themes that align with the research questions, such as the impact of honesty on school performance, the role of sincerity in leadership, and the influence of ethical management on organizational culture. Comparative analysis compares different sources and perspectives to identify commonalities and differences in the application of sincerity and honesty principles in management, highlighting best practices and potential challenges in implementing these principles in Vocational High Schools. Contextual analysis ensures that the findings are applicable and meaningful within the specific setting of Vocational High Schools by understanding the cultural, social, and educational contexts in which these principles are applied.

The findings from the data analysis are interpreted to answer the research questions. The interpretation focuses on how the principles of sincerity and honesty, as taught by the Prophet Muhammad SAW, can be effectively integrated into the management practices of Vocational High Schools; the impact of these principles on the overall performance and culture of Vocational High Schools; the ways in which school principals in Vocational High Schools can exemplify and promote the principles of sincerity and honesty in their leadership; and the strategies that can be implemented to overcome the symptoms of declining trust and performance through the application of sincere and honest management principles. By systematically analyzing and interpreting the literature, this research aims to provide practical
recommendations and insights for enhancing the leadership and effectiveness of Vocational High Schools through the application of sincere and honest management principles as guided by the Hadith.

RESEARCH RESULT AND DISCUSSION

Challenges that must be faced

In implementing the principles of sincere and honest management in Vocational High Schools, there are of course some challenges that may be faced. Some of these challenges include:

1. Organizational Culture Challenges Not everyone in an organization will accept or change the existing organizational culture. Some teaching staff, students, or even parents may have a different perspective and find it difficult to accept changes as part of management reform.

2. Challenges of Limited Resources Implementing management principles sincerely and honestly requires adequate resources. Schools may be limited in resources such as funds and manpower which will make it difficult to implement these principles.

3. Implementation Challenges Implementation of management rules can be difficult, especially if the rules seem too strict and hinder performance in school.

4. Evaluation Challenges An inappropriate evaluation and performance measurement system will create an imbalance between demands and actual performance.

Facing the challenges above, every related party in the school will need to be committed and synergize to create a management structure that works hand in hand and supports each other to improve the quality of the school. It requires good communication, as well as mutual awareness between the principal, teaching staff, students and parents in consistently implementing the principles of sincere and honest management. In the long term, this will strengthen the organizational culture and bring positive change to the school.

Overcoming the challenges that arise in implementing sincere and honest management principles in Vocational High Schools can be done in various ways, including:

1. Good Communication Good communication between school principals, teaching staff, students and parents is very necessary in overcoming organizational cultural challenges. Common understanding and awareness are needed to apply management principles sincerely and honestly to create a better environment for students.

2. Training and Development Training and development of management skills can help school principals and teaching staff to overcome challenges in implementing management principles sincerely and honestly.

3. Resources Helping to fulfill existing resources will make it easier for management to execute management principles sincerely and honestly. Building facilities, providing technological equipment, and adequate funding will help strengthen the performance of a school leader.
4. Consistency Consistency in applying management principles sincerely and honestly will be important. School leaders must set a good example and convey consistent messages about the importance of implementing these principles.

5. Evaluation of performance A performance evaluation system that aims to improve school quality and is not only oriented towards educational outcome standards will help improve performance in the school environment. This evaluation must be prepared well and objectively, so that it can produce performance improvements that are beneficial for management implementation.

Implementing sincere and honest management principles requires awareness and effort from all related parties in the school. When all parties work together and give their best contribution, these challenges can be overcome and school management can achieve the expected goals.

If there are parties who do not support implementing sincere and honest management principles in Vocational High Schools, then this may become a challenge for school leaders in achieving the expected management goals. To overcome this, here are several steps you can take:

1. Involving Stakeholders in Making Decisions Getting support from skeptics often involves bringing them into the decision-making process that will be made. By involving them in the decision-making process, they will feel valued and have responsibility for the decisions made.

2. Explaining the Benefits That Can Be Obtained It is important for school principals to explain the benefits of implementing management principles sincerely and honestly. Explaining the benefits of these principles, such as increased social connection, trust, and relevance, will help strengthen the approach to implementing the principles.

3. Providing Training or Seminars Training or seminars can be used to provide a clear understanding for parties who still do not understand the principles of sincere and honest management. This training can help change misperceptions about the principles and convince them of the benefits that come from implementing them.

4. Prioritizing Students as the Focus of Management Students should always be the focus in every decision taken in school management. By focusing on the interests of students, parties who do not support can be placed in an objective position and see how the sincere and honest application of management principles can have a positive impact on students at school.

5. Communicating a Clear and Consistent Message School principals must also remain consistent in conveying messages about the importance of implementing management principles sincerely and honestly in Vocational High Schools. He must communicate clearly and continuously model the importance of applying these principles to all teaching staff and students.
Monitoring is important in facing challenges

By taking the right steps, the school principal can overcome challenges if there are parties who do not support implementing sincere and honest management principles. It must be remembered that good management is always based on integrity, impartiality and honesty in actions so as to know where they stand throughout the management process. After carrying out a series of steps to overcome the challenges that arise in implementing sincere and honest management principles in Vocational High Schools, there are several ways to ensure that these steps are successful:

Implementing an Evaluation System. An evaluation system can help monitor and assess performance in schools in implementing sincere and honest management principles. This evaluation must be carried out regularly and in accordance with the objectives that have been set to monitor the extent to which the desire for achievement can be achieved. Listening to input from every related party. School principals should listen to input from every related party about implementing management principles sincerely and honestly. This aims to enable school principals to improve the system and provide a positive response.

Carrying out Monitoring Monitoring is the process of systematically monitoring activities that are ongoing or have taken place. In this case, the school principal must monitor all management implementation in implementing the principles of sincerity and honesty.

Providing Continuous Education Continuous education and training for all relevant parties can help improve understanding of the principles of sincere and honest management. These training will provide motivation and understanding for each party by providing new abilities in understanding and practical skills to practice these principles.

Application of Practical Management Systems and management in this management must be carried out practically and in accordance with the situation in the school. In this case, the school principal must understand the characteristics of the needs of teaching staff and students, so that a sincere and honest management system can be implemented optimally.

In carrying out the steps above, it is important for school principals and all related parties to work together and synergize with each other and have the same determination to implement sincere and honest management principles in Vocational High Schools. There are several concrete examples of monitoring systems that can be used to monitor the implementation of sincere and honest management principles in Vocational High Schools, including:

1. Create a Regular Discussion Schedule The school principal can create a regular discussion schedule with teaching staff and students, individually or in groups. This discussion aims to make an abstract evaluation and provide good input regarding the sincere and honest application of management principles.

2. Conducting Surveys School principals can conduct surveys and direct interviews to find out experiences and thoughts related to implementing management principles sincerely and honestly by students and teaching
staff. These surveys and interviews can help to get a more accurate picture of the effectiveness of implementing these principles.

3. Make Regular Performance Reports Performance reports will provide the latest information about the performance of students, teaching staff and school management as a whole. This report is intended to help school principals monitor the progress that has been achieved and measure the extent to which the principles of sincere and honest management have been successfully implemented.

4. Providing Suggestion Boxes Providing suggestion boxes in all areas of the school is very important for leaders in monitoring the use of sincere and honest management principles. A suggestion box that has been installed and managed well will be a very reliable source of information regarding problems that have not been resolved in the application of these principles.

5. Carrying out Periodic Supervision Carrying out regular supervision of activities in the school can help the school principal to monitor the implementation of management directly, so that he can find out which stages are still not going well and can be improved.

Basically, a good monitoring system must work continuously and aim at monitoring the performance of all activities that occur in the school in implementing management principles sincerely and honestly. An actual and structured monitoring system will assist school principals in making evaluations and monitoring in an effort to provide the best satisfaction for students, teaching staff and the surrounding community.

The monitoring system must begin to be implemented at the planning stage and should be planned appropriately. After the school principal has finished making the management plan, the monitoring system must also be calculated properly and implemented immediately. This must be done to ensure that the implementation can be carried out well, and to find out if there are any discrepancies in existing data management. Apart from that, by implementing a monitoring system from the start, it will make initial adjustments easier if errors are found when monitoring is carried out.

Don't wait too long to start implementing a monitoring system. It is better if the monitoring system is implemented from the start or during the planning stage where management principles are sincerely and honestly being planned so that the monitoring system can run well and produce accurate data. However, if the monitoring system has not been implemented from the start, it is necessary to determine a specific time period to start implementing the monitoring system.

It is important to remember that a good management system must be built firmly and be based on integrity, impartiality and honesty in actions. Implementing a proper and effective monitoring system will help school principals and teaching staff to better understand where there are shortcomings in implementing management principles sincerely and honestly and provide quick and appropriate improvements. In the long term, better management
based on good management principles will have a positive effect on overall student development.

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CONCLUSIONS

Despite exploring honesty and sincerity in management from the Hadith perspective, there are some limitations to acknowledge. Firstly, the focus was narrow, and other Hadiths might offer additional insights. Secondly, cultural variations in applying Hadith teachings were not deeply considered. Thirdly, the research method was basic, and empirical studies could provide deeper insights. Lastly, the findings are conceptual and may not universally apply.

ADVANCED RESEARCH

To enhance understanding, future research could delve deeper by considering cultural diversity and using more complex methods. Longitudinal studies could reveal long-term impacts. Interviews and group discussions could provide better insights into honesty and sincerity practices. Collaboration with various stakeholders could enrich this research.

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